Luxembourg: the gateway for Islamic finance and the Middle East

May 2016
Luxembourg is the leading non-Muslim domicile for Sharia-compliant investment funds, a popular location for listing Sukuk on the primary market and the domicile of choice for the international investment structures of a number of sovereign wealth funds.

As a diversified financial center offering a full range of products, Luxembourg is the leading cross-border hub for investment funds and the largest wealth management center in the Eurozone.

Luxembourg’s international financial center is perfectly equipped to address the needs of both conventional and Sharia-compliant investment funds and investment structures and is already recognized as a leading European center for Islamic finance and Middle Eastern investments.
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Growing interest in Islamic finance

Islamic finance is one of the fastest growing areas of the global financial services industry. The spread of Islamic finance into western markets demonstrates that it is now being viewed by investors, financial institutions and regulators as a viable alternative to conventional products.

The principle differentiators between Islamic finance and conventional finance include the following:

- Risk and profit must be shared equally between parties to a transaction
- Speculation and uncertainty in transactions are strictly prohibited
- Making money from money (i.e., interest) is prohibited
- Certain activities are prohibited
- Transactions must be asset-based or asset-backed

Islamic financial products are available to the general public and not only to Muslims. Overall, Islamic financial products are regarded as an alternative to conventional financial products, and are increasingly considered to be a form of socially responsible investing.

Luxembourg is the first European country being member of the International Islamic Liquidity Management (IILM) and Luxembourg’s Central Bank (BCL) is the first European central bank being member of the Islamic Financial Services Board (IFSB).

The Grand-Duchy of Luxembourg is the third largest Islamic fund center after the Kingdom of Saudi Arabia and Malaysia, and the first Eurozone country issuing a sovereign Sukuk.

Within the European Union (EU), Luxembourg serves as a hub for financial institutions seeking to expand their operations in the Eurozone. Luxembourg has long been known by institutional investors as an ideal center to manage an investment platform both within Europe and beyond. Today it is estimated that approximately 80% of all global private equity transactions are structured through using Luxembourg investment vehicles.

In recent years financial institutions from emerging countries have been using Luxembourg as a hub to aid their expansion in Europe. Chinese financial institution firms serve as a case in point; in recent times six of the largest Chinese banks have established their de facto continental European headquarters in Luxembourg. Such a strategy affords firms the freedom of establishment provided by the European Directives. The directives allow firms to set up branches in selected EU Member States where they need a business presence. A similar approach could certainly benefit premium Islamic financial institutions (i.e., banks and insurance companies) which would have as a strategy to tackle the hugely lucrative yet untapped market of Muslim residents in Western European countries. Luxembourg would be well positioned to welcome the first full-fledged Islamic bank aimed at offering Sharia-compliant retail, corporate and private banking services in Eurozone.

Luxembourg - international financial center at the heart of Europe

Luxembourg has an excellent reputation as an EU on-shore financial center, characterized by a strong culture of investor protection and rigorous conduct of business rules.

Luxembourg offers a stable business environment, backed by its social and political stability. The country has one of the world’s lowest debt-to-gross domestic product (GDP) ratios.

Luxembourg offers a full range of financial services provided by financial institutions including banks, investment firms, insurance undertakings and other financial sector professionals, supported by highly experienced and competent locally-based lawyers, accountants and tax advisers.

Because of the success of Luxembourg in attracting foreign business and personnel, the financial center stands out for its multilingual and multicultural workforce, with extensive experience in the needs of an international clientele. English is the most commonly used language in the financial services sector in Luxembourg.

Situated at the heart of Europe, the Grand-Duchy of Luxembourg offers easy access to other financial centers, including regular air and rail links to Europe’s major cities such as London, Frankfurt, Paris, Brussels, Geneva and Zurich.

Luxembourg’s financial services industry, regulators and supervisory authorities have adopted an international proactive approach, as illustrated for example, by:

- Promotional activities: Luxembourg organizations, including Luxembourg for Finance, the agency for the development of the financial center and the Association of the Luxembourg Fund Industry (ALFI), regularly organize international roadshows to promote the Luxembourg financial center, its products and services, as well as to update industry professionals on relevant industry developments (e.g., in the Middle East and Asia)
- Supervisory cooperation: Luxembourg’s financial sector supervisory authority, the Commission de Surveillance du Secteur Financier (CSSF), cooperates with European supervisory authorities and international organizations, such as the International Organization of Securities Commissions (IOSCO)
- The CSSF has signed memoranda of understanding (MoU) with the supervisory authorities in many countries, a number of which are active in the context of Islamic finance, e.g., Bahrain, Egypt, Kazakhstan, Malaysia, Morocco, Oman, Qatar, Singapore, Turkey, and the United Arab Emirates, including Dubai. Further to European Securities and Markets Authority’s (ESMA) approval of cooperation agreements between EU securities regulators and their global counterparts, the CSSF signed MoU with supervisory authorities of third countries meeting the requirements of the Alternative Investment Fund Managers Directive (AIFMD) for cooperation agreements, including supervisory authorities of Egypt, Labuan, Malaysia, Morocco, Pakistan, Singapore, Turkey, and United Arab Emirates, including Dubai
- Double taxation treaties (DTTs): Luxembourg has signed DTTs with over 75 countries, including Bahrain, Indonesia, Kazakhstan, Kingdom of Saudi Arabia, Malaysia, Morocco, Qatar, Tunisia, Turkey, the United Arab Emirates and Uzbekistan. Further treaties are under negotiation, including treaties with Brunei, Egypt, Kuwait, Lebanon, Oman, Pakistan, and Tunisia

Luxembourg is a founding member of the EU and the Schengen Area (Eurozone). The Grand-Duchy is the 3rd EU capital along with Brussels and Strasbourg. A number of major European institutions are headquartered in Luxembourg, i.e., the European Court of Justice, the European Court of Audit, the European Financial Stability Facility (EFSF), the European Investment Bank, and the European Investment Fund. The Grand-Duchy of Luxembourg is also member of many international bodies including the United Nations (UN).

Luxembourg has signed with global Private Equity transactions are structured through using Luxembourg investment vehicles over 75 countries double taxation treaties Luxembourg the gateway for Islamic finance and the Middle East Luxembourg - a global hub for Islamic finance Luxembourg Investment vehicles and Sharia implementation Luxembourg solutions for wealth management Luxembourg solutions for Sukuk issuers How EY can help
Achieving Sharia compliance in Luxembourg

Luxembourg’s position as the leading center for internationally distributed investment funds, combined with the financial center’s expertise in Islamic finance, make the country an ideal location for the creation and administration of Sharia-compliant investment vehicles and cross-border distribution of investment products.

Luxembourg offers a wide range of investment vehicles that can be Sharia-compliant, responding to the specific needs of both investors and initiators. Luxembourg law and regulation is perfectly compatible with Sharia law; Sharia-compliance is generally achieved through appropriate structuring of the vehicle combined with contractual arrangements, governance structure and appropriate offering documents.

Luxembourg investment vehicles range from highly regulated to unregulated. For example, financial transactions may be structured as securitization vehicles, which may be regulated or not depending on how often they raise capital from the public.

From a regulatory perspective, the CSSF will seek to ensure that all applicable Luxembourg legal and regulatory requirements are complied with for regulated and/or listed entities. The CSSF will, for example, expect that:

- The members of the governing body and the management are of sufficient repute, and have sufficient knowledge and expertise
- The offering documents provide appropriate information about the essential characteristics of the investment, so that investors are reasonably able to understand the nature and the risks of the investment product that is being offered to them and, consequently, to take investment decisions on an informed basis

As long as investments of a regulated fund comply with the applicable laws and regulations, the CSSF does not place any condition on a fund with regard to the compatibility of its investments with Sharia.

Framework for Islamic finance

Luxembourg offers an attractive tax and legal framework for holding and finance companies including structured finance transactions and securitizations. Traditionally, the Grand-Duchy provides a platform for cross-border investments made by large corporates, sovereign wealth funds and private equity funds. Luxembourg’s tax regime is one of Europe’s most favorable for business in line with the standards of the Organisation for Economic Co-operation Development (OECD). An important factor in this respect is its extensive network of DTTs, including DTTs signed with a number of countries active in the area of Islamic finance.

The tax authorities provided clear guidelines on the tax treatment of certain Islamic finance products.

- The Luxembourg standard value added tax (VAT) rate of 17% is the lowest rate in the EU.
- The tax law is based on the economic approach and substance over form principles, which enable Luxembourg to easily accommodate Islamic investments.

Therefore, many Islamic finance techniques may be implemented using Luxembourg’s well-known investment structures. In addition, other well-known concepts such as fiduciary contracts (a concept similar to trust under the Common Law) allow the distinction between legal and economic ownership ensuring the compliance with the principles of Islamic finance.

The Luxembourg tax authorities issued in January 2010 a circular providing guidance on the tax treatment of certain Islamic finance instruments. As regards Murabaha, the circular, upon condition, amortization treatment of the capital gain realized by the contributor of the capital over the life of the Murabaha contract i.e., comparable to the interest in conventional financing.

The circular also clarifies that Sukuk are treated as a conventional debt instrument for Luxembourg tax purposes which results in an assimilation of Sukuk revenue to interest (i.e., tax deductible at the level of the Sukuk issuer and, in principle, not subject to withholding tax (WHT) in Luxembourg).

The Luxembourg indirect tax authorities released in June 2010 a circular clarifying VAT regime applicable to Murabaha and Ijara agreements in relation to real estate, and registration duties (real estate transfer taxes).
Luxembourg is the leading non-Muslim domicile for Sharia-compliant investment structure and issuance of Sukuk. Among others, Luxembourg has achieved following key milestones in the growing sector of Islamic finance:

- Luxembourg is the largest Islamic investment fund domicile in non-Muslim countries with over €5 billion of assets under management. At the time of writing, 49 Sharia-compliant funds are domiciled in Luxembourg and more than 12 Sukuk are listed on the Luxembourg Stock Exchange (LuxSE).
- First European country being the member of IILM
- First European central bank being member of IFSB
- First Eurozone country who issued sovereign Sukuk

Luxembourg became the first non-Muslim country to domicile the first Islamic institution and the first non-Muslim country to list a Sukuk.

### Luxembourg investment vehicles and Sharia implementation

#### Comparison of Luxembourg investment vehicles from a Sharia perspective:

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<th>Traditional investment funds</th>
<th>Alternative investment funds</th>
<th>Securitization vehicles</th>
<th>Financial holding companies (SOPARFI)</th>
</tr>
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<tbody>
<tr>
<td>Eligible investors</td>
<td>All - retail, professional or institutional</td>
<td>Informed</td>
<td>Informed</td>
<td>All</td>
</tr>
<tr>
<td>Distribution in EU</td>
<td>Retail investors: EU passport</td>
<td>Retail investors: national requirements apply</td>
<td>No specific restrictions</td>
<td>Generally no restrictions, unless manager is an AIFM</td>
</tr>
<tr>
<td>Supervision by CSSF</td>
<td>Yes, supervision of UCITS product and of management company</td>
<td>Yes, light supervision of product and supervision of AFM (if applicable)</td>
<td>No, unless the vehicle issues securities to the public more than three times per year</td>
<td>No supervision of product. No supervision of manager, unless manager is an AIFM</td>
</tr>
<tr>
<td>Eligible investments</td>
<td>Transferable securities such as equities, bonds, money market instruments and certain derivatives. UCITS may employ techniques and instruments related to transferable securities</td>
<td>Any - unrestricted</td>
<td>All types of private equity/venture capital investments, including opportunistic real estate (i.e., risk capital)</td>
<td>Any - unrestricted</td>
</tr>
<tr>
<td>Diversification</td>
<td>Detailed requirements apply</td>
<td>General requirements</td>
<td>General requirements, if managed by an AIFM</td>
<td>No requirements</td>
</tr>
<tr>
<td>Risk management</td>
<td>Detailed requirements</td>
<td>General requirements</td>
<td>General requirements, if managed by an AIFM</td>
<td>No requirements</td>
</tr>
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1. Abbreviations and specialist terms are covered in the Glossary.
2. See Alternative investment funds: a complete range of products and solutions in the section entitled Luxembourg - the world’s cross-border investment fund distribution hub.
A SOPARFI will most typically be organized in a fiscally opaque corporate entity form (i.e., public limited partnership (S.A.), private limited liability company (S.à r.l.) or partnership limited by shares (S.C.A.)), but other legal forms, (and/or AIFM). It is tax transparent (with limited exceptions) in the tax law, DTT, and through tax rulings. DTTs are available under EU law, DTT, and through tax rulings.

Tax treatment:
- Can be set up in tax transparent form
- Can be set up in tax transparent form
- Can be set up in tax transparent form
- Can be set up in tax transparent form
- Can be set up in tax transparent form
- Can be set up in tax transparent form
- Can be set up in tax transparent form
- Can be set up in tax transparent form
- Can be set up in tax transparent form

No tax, except for annual subscription tax of 0.05% on the NAV unless a reduced rate or exemption applies.

For opaque entities, income tax at 29.22%, but effective tax rate close to 0% due to special provisions (exception of income from securities); they may, however, be subject to the minimum net wealth tax regime.

For opaque entities, income tax at 29.22%, but effective tax rate close to 0% due to special provisions (interest and dividend payments are deductible from the tax base); they may, however, be subject to the minimum net wealth tax regime.

No dividend withholding tax (WHT)

No dividend WHT

No dividend WHT

No dividend WHT

Division of WHT at 15%, but reductions or exceptions are available under EU law, DTT, and through tax rulings.

Benefit from double tax treaties (DTT) • Yes, a number of Luxembourg DTTs are applicable, but in most cases only in the form of an investment company • Yes, a number of Luxembourg DTTs are applicable, but in most cases only in the form of an investment company • Yes, a number of Luxembourg DTTs are applicable, but in most cases only in corporate form • Yes, a number of Luxembourg DTTs are applicable, but in most cases only in the form of a securitization company • Yes, detailed restrictions apply

Implementation of Islamic finance arrangements
- Musharaka, Murabaha, Ijara, Musharaka, Ijara, Musharaka, Ijara
- Musharaka, Murabaha, Musharaka, Ijara
- Musharaka, Murabaha, Musharaka, Ijara
- Musharaka, Ijara, Sukuk
- Musharaka, Murabaha, Musharaka, Ijara

There are two basic types of investment funds in Luxembourg:
- A common fund (FCP) is a co-proprietary with no legal personality; it must be managed by a management company (and/or AIFM). It is tax transparent (with limited exceptions)
- An investment company (generally SICAVs) which can be set up in a number of corporate forms: a private limited liability company, a public limited company or, in the case of a non-UCITS, a partnership. It must either appoint a management company (and/or AIFM) or designate itself as self-managed. It is not tax transparent (opaque) (with limited exceptions)

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Luxembourg - the world’s cross-border investment fund hub

With €3.5 trillion assets under management, Luxembourg is the largest investment fund domicile in Europe and the world’s leading cross-border distribution hub for investment funds.

In addition to retail investment funds, Luxembourg is also an vibrant market for alternative investment funds, including private equity, real estate, hedge funds, as well as structured products.

The success of Luxembourg in attracting investment funds, and becoming a major financial center, may be attributed to a number of factors such as:
- Reputation of the Luxembourg brand in the investment fund industry
- Attractive range of investment fund solutions
- Regulatory environment including accessibility, knowledge and responsiveness of the regulator
- Stability:
  - Political, economic and social environment
  - Legal environment and taxation regime
- Ability to achieve tax neutrality for products by considering
- Operational factors such as relocation costs, local infrastructure, and the qualifications and knowledge of the multicultural, multilingual international workforce
- Service provider considerations such as their expertise and ability to meet specific local distribution market requirements from Luxembourg
- Central location at the heart of Europe with easy access to other financial centers

Luxembourg investment funds may be set up in an umbrella structure with various sub-funds which are created to operate as distinct entities. Accordingly, an investment fund may have several compartments (sub-funds), each of which may pursue different investment policies and attract different investors. The rights of investors and of creditors concerning a compartment, or which have arisen in connection with the creation, operation or liquidation of a compartment, are limited to the assets of that compartment (i.e., segregation of assets and liabilities on a compartment by compartment basis, known as the protected cell concept), unless a clause included in the constitutional document provides otherwise.

Multiple share or unit classes may be created within an investment fund or, in the case of a multiple-compartment investment fund, within a compartment. Share or unit classes permit the implementation of features, generally customized to one or more specific functions (such as currency of denomination, dividend policy, investor type or country of distribution).

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Luxembourg – the world’s cross-border investment fund hub

Evolution of Luxembourg investment funds
UCITS – the traditional retail investment fund product

The Luxembourg UCITS is the leading globally distributed investment fund product. Most UCITS are traditional investment funds such as equity, bond, money market and mixed funds.

Undertakings for collective investments in transferable securities (UCITS) are harmonized EU investment fund products which are often used to create Sharia-compliant investment products. UCITS are designed to offer a high level of investor protection and can be distributed to all types of investors such as: retail, professional and institutional investors.

UCITS are open-ended funds investing in transferable securities such as shares, bonds, money market instruments and certain derivatives. This UCITS regime regulates the organization, management and oversight of such funds, and lays down rules on diversification, liquidity and use of leverage. The regime is designed to offer high levels of investor protection appropriate for retail investors.

UCITS can be distributed to all types of investors in most key distribution markets, and are relatively easy to distribute, compared with other UCs. The Luxembourg UCITS is the leading product for fund distribution pan-EU and also globally; a continuously increasing number of Luxembourg UCITS are registered for sale both in EU Member States and outside the EU, for example in Africa, Asia and the Middle East. At the time of writing, 62% of assets under management in UCITS distributed internationally are Luxembourg domiciled UCITS. In 2015 Luxembourg UCITS attracted 72% of the flows within the major markets.

Investors recognize and demand UCITS brand products. UCITS benefit from a passport permitting them to be freely marketed throughout the EU. Many international investors are also attracted to UCITS, for example, to benefit from well-recognized EU regulation.

Alternative investment funds (AIFs): a complete range of products and solutions

While UCITS are savings vehicles targeting retail investors and designed to offer the highest possible protection to investors, other asset classes such as real estate, private equity and venture capital as well as hedge funds fall outside the scope of UCITS.

In 2013, the AIFMD was implemented across the EU, regulating the managers of alternative investment funds – i.e., investment funds that do not classify as UCITS, inter alia, with a view to increasing levels of investor protection.

All Alternative Investment Fund Managers (AIFM) are subject to the AIFMD, except if they benefit from an exemption (e.g., smaller managers).

Authorized AIFM benefit from a passport to market the AIF they manage to professional investors throughout the EU, similar to the passport for the marketing of UCITS to retail investors. This new passport regime will replace local private placement regimes, which vary from one European country to another, in 2018 at the latest.

Luxembourg was one of the first European countries that has fully implemented the AIFMD into a national law, replicating the Luxembourg UCITS success story for the distribution of alternative funds, benefiting from its reputation and expertise as a hub for UCITS products. Besides the implementation of the AIFMD, the law transposing the AIFMD into Luxembourg domestic law introduces a new type of partnership, the special limited partnership (SLP or S.C.Sp.) allowing greater legal flexibility and enhanced tax transparency. The VAT exemption applicable to investment fund management services was broadened and a specific tax regime for carried interest was introduced.

The RAIF: an innovative solution to fund initiators

In December 2015, the Luxembourg Government tabled a draft law with the Parliament aiming at introducing a new type of Luxembourg investment fund: the reserved alternative investment fund (RAIF or fonds d’investissement alternatif réservé, FIAR). The ultimate purpose of the RAIF regime is the avoidance of the double supervision by focusing on the supervision of the AIFM and exemption of the vehicle from direct supervision and to provide all advantages of Luxembourg regulated fund features.

Taking the above into consideration, the new RAIF regime is another testimony of the ongoing commitment of the Luxembourg Grand Duchy to offer innovative solutions to the fund initiators. This new form of vehicle strongly capitalizes on the supervision operated by the regulator of AIFM, which addresses the current needs of the initiators who are calling for a quicker set-up of investment fund platforms while benefiting from the AIFMD label investors, except for nowadays irrespective of where the manager is regulated. Due to the fact that the new regime can benefit from all EU AIFM’s passporting regimes, consequently, the time to market has significantly accelerated. This new vehicle should not compete with other fund regimes but complete the Luxembourg tool box available to initiators AIFMD compliant who intend to market fund products to investors needing less protection than retail investors.

The draft law is expected to be enforced by 2nd Quarter 2016. The RAIF regime is largely based on the Luxembourg SIF and SICAR regimes, however, the main difference being that the RAIF is not subject to the CSSF’s authorization and supervision. As the RAIF will qualify as an AIF under the AIFMD, it does however imply that the RAIF has to comply with the products’ rules defined in the AIFMD, such as the appointment of a depositary and an independent auditor, the disclosures to investors, the requirement to produce an annual report and the compliance with some specific rules such as those related to leverage. The RAIF is open to qualified investors only. Due to its flexibility, the RAIF regime allows for all types of single and multiple draw-down structures, e.g.:

- Variability of capital: capital calls and return of capital can be achieved without any formalities or restrictions
- No formalities or restrictions for dividend distributions
- The minimum capital of €1.25m must be reached within one year of establishment
- The RAIF is expected to be subject to an annual subscription tax (taxe d’abonnement) of 0.01%. Some exceptions may apply. A tax regime similar to the one applicable to SICARs according to the SICAR Law, might be applicable, provided that the RAIF invests in risk capital. No withholding tax is due on distribution of RAIF
SIF
The Specialized Investment Fund (SIF) is Luxembourg’s leading AIF product. SIFs are less regulated and enjoy more flexibility than UCITS, especially in terms of eligible investments and structuring. This allows both conventional and Islamic fund managers to set up investment strategy which combines various types of investments. SIFs may be offered to a wide range of eligible, well informed investors. The SIF can be structured as a Common Fund (CIF) or Investment Company with fixed or variable capital.

SICARs
Investment companies in risk capital (SICARs) are investment vehicles that are specifically dedicated to private equity and venture capital investments; investments must qualify as risk capital assets. The SICAR can be structured as an Investment Company with fixed or variable capital. The SICAR also offers the possibility to make investments in compliance with Islamic principles.

Securitization vehicles
Securitization vehicles (SV) are vehicles which can acquire wide range of assets or bear risks associated with commitments taken or activities carried out by third parties and, in exchange, issue securities whose return is directly linked to the risks associated with underlying assets. Luxembourg’s Securitization Law offers investors a very flexible regime for securitization vehicles, a high level of protection and legal certainty as well as a tax-neutral treatment in Luxembourg. Under the Securitization Law, any tangible or intangible asset or activity with a reasonable ascertainable value or predictable future stream of revenue can be securitized. Securitization structures can range from traditional to the most innovative (e.g., such as simple repackaging, term transactions and commercial paper conduits).

Luxembourg SVs have access to beneficial taxation regimes, which can be briefly summarized as follows:

- No WHT on dividends paid to investors. Generally, no capital gains taxation in Luxembourg upon disposal of shares in the fund.
- Possibility for fund up structuring (e.g., via feeder vehicle).
- Sharia Board advises the management company, or the fund directly.

Due to the flexible and tax efficient securitization regime, a wide range of assets can be securitized and Luxembourg securitization vehicles can accommodate the specific needs of different types of investors. They benefit from very low levels of taxation at fund level and withholding tax.

Multiple operating models are possible (e.g., with or without a management company).

The management of the fund is generally exempt from Luxembourg VAT.

Investors
- Informed investors are:
  - Institutional investors or professional investors.
  - Other types of investor who have declared in writing that they are informed investors, and either of the following:
    - Invest a minimum of €125,000; the CSSF has clarified that in the case of co-investment, each investor must invest the minimum amount
    - Have an appraisal from a bank, an investment firm or a management company (all of these with a European passport) certifying that they have the appropriate expertise, experience and knowledge to adequately understand the investment made in the fund.

Management company/ General Partner/AIFM
- Directors, and other persons who intervene in the management of the SIF are exempt from these requirements.
- Main corporate forms of investment companies are public limited company (S.A.), private limited liability company (S.à r.l.), partnership limited by shares (S.C.A.), special limited partnership (S.C.P.), and common limited partnership (S.C.L.).
- See footnote No.8.
- idem.

Fund (Luxembourg)
- Holding company (e.g., Luxembourg SOWAFI)
- Sharia Board advises the management company, or the fund directly.
- Luxembourg’s wide range of fund vehicles can accommodate the specific needs of different types of investors. They benefit from very low levels of taxation at fund level and withholding tax.
- Multiple operating models are possible (e.g., with or without a management company).
- The management of the fund is generally exempt from Luxembourg VAT.

Assets

- No WHT on dividends paid to investors. Generally, no capital gains taxation in Luxembourg upon disposal of shares in the fund.
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- See footnote No.8.
SOPARFIs – the financial holding vehicle

The most important of the unregulated structures is the Luxembourg SOPARFI18. SOPARFI is the name usually given to Luxembourg companies which, as their main corporate purpose, hold participations in other companies. The SOPARFI is not a specific vehicle or regime, like other Luxembourg companies it is subject to the Law of 10 August 1915 on commercial companies, as amended. SOPARFIs play a central role in structuring of cross-border transactions. SOPARFIs are fast and inexpensive to incorporate. They can be set up in any Luxembourg corporate form; the most common are the public limited company (S.A.) and the private limited liability company (S.à r.l.). They are not subject to risk spreading requirements nor are they restricted to any specific type of investments. Generally, there are no restrictions on the types of investors in SOPARFIs, so it can be used for both retail and institutional investors. However, SOPARFI may also be organized in the form of a partnership (e.g., S.C.Sp.) in order to set a fiscal transparent and non-regulated special purpose vehicle. The SOPARFI will in principal always be a fiscally opaque corporate entity which is subject to ordinary income tax. They have access to Luxembourg’s DTT network with more than 75 DTTs and benefit from the provisions of EU Directives.

- SOPARFIs are fully taxable Luxembourg companies, subject to corporate income tax, municipal business tax and net worth tax, including the minimum net worth tax19.

- WHT may be levied on dividends distributed and, in certain cases, on interest paid by a SOPARFI.

- From 2015 onwards, Luxembourg will apply the automatic exchange of information regime so that there will be no more option for WHT. However, provided certain conditions are met, SOPARFIs may have access to beneficial taxation regimes, briefly summarized as follows:
  - Dividends paid by and capital gains realized from direct subsidiaries of the SOPARFI may be exempt from corporate income tax and municipal business tax (i.e., participation exemption regime may apply). The exemption provided under the EU Parent-Subsidiary Directive, as amended, is denied for non-genuine arrangements that have been put in place in order to obtain tax advantages without reflecting economic reality. The tax exemption on inbound dividends will not be granted to the extent such profits are deductible by the subsidiary of the parent company.
  - Interest expenses may be tax deductible, if the arm’s length principle is respected and provided they are not linked to the financing of a tax exempt asset.
  - Dividends paid by SOPARFIs may be exempt from WHT (in the context of SIFs, this may apply if the SIF is tax transparent).
  - Qualifying subsidiaries of the SOPARFI may be exempt from the SOPARFI’s taxable basis for net worth tax purposes.


The Luxembourg AIFM Law provides a special type of limited partnership, the special limited partnership (S.C.Sp., also known as SLP), thereby enhancing Luxembourg’s legal toolbox for structuring international alternative investments, and private equity and venture capital, via Luxembourg.

Leveraging upon the well-established English limited partnership regime, the Luxembourg special limited partnership regime includes the following key provisions:

- The special limited partnership does not have legal personality.
- It is governed by the limited partnership agreement, which may be drafted in a flexible manner in terms of interests, governance, distribution, etc.
- It may be managed by the general partner, but this is not a requirement.
- It is available to regulated entities (e.g., SIF, SICAR), as well as non-regulated entities (e.g., SOPARFI), independently of whether they qualify as an AIF.
- Information to be published in the trade register does not include information on limited partners.
- It is tax efficient. The special limited partnership will be subject to a transparent tax regime, aligned to the regime applicable to limited partnerships (exemption from corporate income tax and net wealth tax). It is also exempt from municipal business tax provided certain conditions are met.

The AIFM Law also modernized the legal framework applicable to common limited partnerships (S.C.S), as well as making some technical adjustments to the well-established partnership limited by shares (S.C.A.) regime.
Luxembourg solutions for wealth management

Family Offices
A family office is an entity which provides, on a professional basis, advice or estate services. These services are:

- Advice on the organization of an estate and estate planning
- Administrative and financial monitoring of an estate
- Management of the service providers to the estate, and the evaluation of their performance

Such advice or estate services must be provided to:
- Physical persons
- Families
- Estate entities (which belong to physical persons or families, or of which they are founders or beneficiaries)

Family office advice or estate service can be provided by Luxembourg banks, investment advisers, private portfolio managers, corporate domiciliation agents, professionals providing company formation and management services, lawyers, notaries, auditors and accountants.

However, the Law also creates a specific new category of professionals of the financial sector (PSF): Family Offices. Family offices are legal entities which do not fall into one of the aforementioned categories of entities authorized to provide family office services.

The private wealth management vehicle
The Luxembourg private wealth management vehicle (SPF) is intended for the private wealth and asset management of individuals. The SPF benefits from a preferential tax regime.

No regulatory constraints for individual patrimony
The SPF is not subject to regulatory restrictions.

The SPF may acquire, hold, manage and realize financial assets excluding any commercial activity (e.g., shares and other securities, bonds and other debt instruments, derivative instruments, structured products, commodities). The SPF can also hold participations (even majority shareholdings) under the condition that it does not interfere in the management of its participations.

Investors may be individuals or patrimonial entities, acting exclusively within the framework of the management of the private wealth of individuals or intermediaries acting on behalf of such individuals or patrimonial entities (e.g., via fiduciary agreements).

Effective tax regime
The SPF is exempt from both Luxembourg corporate income tax and municipal business tax as well as from net worth tax. The SPF is, however, subject to a subscription tax at an annual rate of 0.25%, from a minimum annual amount of €100 up to a maximum of €125,000. The subscription tax basis is the sum of the paid-up capital, the share premium and the amount of the debt exceeding eight times the sum of the paid-up capital and share premium at 1 January.

Dividend distributions from an SPF to its shareholders are exempt from Luxembourg withholding tax. Moreover, dividend or interest income arising from financial assets may be subject to withholding tax in the country of source, in accordance with domestic tax law of that country. Capital gains realized by non-resident shareholders upon the sale or liquidation of an SPF are not taxable. There is also no WHT upon distribution of liquidation proceeds.

SPF may not benefit from Luxembourg DTTSs or the EU Parent-Subsidiary Directive. Depending on the specific case, further optimization may be achieved by combining the SPF and SOPARFs.

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21 Idem.
22 See Luxembourg investment vehicles and Sharia Implementation.
23 Idem.
Luxembourg: the gateway for Islamic finance and the Middle East

**Luxembourg solutions for Sukuk issuers**

Luxembourg's legal framework is recognized as highly attractive to the issuers of Sukuk.

Sukuk are generally regarded as the Sharia-compliant of participation (e.g., Musharaka or Mudaraba).

Luxembourg offers a variety of investment vehicles that may be considered suitable for the issuance of Sukuk. The Securitization Law has proved to be particularly beneficial for the creation of innovative Sukuk structures due to the nature of these instruments/contracts. The legal framework has proven its flexibility in Sharia-compliant transactions allowing in particular for the establishment of innovative Sukuk structures.

The Luxembourg Securitization Law also enables the establishment of Sukuk issuance platforms, with multiple market participants, both Islamic and conventional, becoming originators and issuing Islamic and traditional products.

In July 2014, the Luxembourg Parliament adopted a law on a sale and buy-back transaction of real estate assets necessary to issue a first sovereign Eurozone Islamic finance bond (Sukuk). The Law authorized the Luxembourg State to create an entity which should issue a Sukuk. The Sukuk issue should finance the transfer of buildings from the State to the newly created entity; the rental income from the buildings will constitute the profit paid to the Sukuk investors. The Sukuk are listed and admitted to trading on the Euro MTF market of the LuxSE.

In September 2014, the LuxSE listed and admitted to trading a US$500m of trust certificates. Also in September 2014, a US$500m of trust certificates which invests in Sharia-compliant commodities and comprises an al-wakala structure, issued by a major US financial institution, was issued from the market of the LuxSE.

The Euro MTF market, on the other hand, was set up to meet the needs of issuers not requiring a European passport and does not meet the requirements of a regulated market. It is therefore outside the scope of the Prospectus and Transparency Directives.

The stock exchange is itself in charge of approving prospectuses for admission to the Euro MTF.

Regarding the tax treatment of Sukuk, a circular issued by the Luxembourg tax authorities in 2010 indicates that the tax authorities treat periodic payments made under the Sukuk in a manner similar to payments made under conventional bonds, i.e., as interest payments for Luxembourg tax purposes. As a result, payments on Sukuk are tax deductible at the level of the Sukuk issuer and in principle not subject to WHT in Luxembourg.

The regulated market offers issuers a European passport. Issuers on the regulated market must comply with the requirements of the Prospectus Directive and Transparency Directive, or benefit from an exemption. The CSSF is responsible for approving prospectuses under the Prospectus Directive. In January 2011, the CSSF issued a Communique specifying certain rules applicable to Sukuk under the Prospectus Regulation. As far as disclosure requirements are concerned, Sukuk may be treated as one of the following:

- Asset backed securities
- Guaranteed debt securities (if the payment of principal and the periodic distributions are independent from the performance of the underlying asset)

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Key issues
- Who should the fund appoint as administrators, custodians, etc.?
- Is the fund compliant with Sharia-rules and regulations?
- How can the fund extend its reach to all investors?
- Are the policies, procedures and guidelines in place and documented?
- Which IT system should be used?

How can EY help?
- Select service providers (administrator, custodian, lawyer, etc.)
- Finalize prospectus and related fund documents
- Sharia-compliant governance
- Fundraising/investor presentations and roadshows
- Document operating policies and guidelines
- IT system selection and implementation

Our Islamic and Middle East finance service offering encompasses audit, accounting, tax and advisory services covering the whole spectrum of financial services (i.e., asset management, real estate, private equity, wealth management and insurance).

Our services are tailored to the lifecycle of a fund or an investment structure:
EY Luxembourg plays a leading role in the development of Islamic finance in Luxembourg. Our professionals are in close and regular contact with major market players, as well as regulatory authorities and associations, contributing to the development of Luxembourg as a hub for Sharia-compliant products and structures and investment. EY’s Luxembourg Islamic finance group works together closely with the EY Global Islamic finance network including the Islamic financial services group.

Acting as subject matter professionals in the Middle East region, EY’s Luxembourg Islamic financial services group has gained recognition, trust and confidence within the Islamic and Middle East business network.

EY Luxembourg

In Luxembourg, with over 1,100 professionals, we combine our European and global capability with our local knowledge to deliver a full range of services to meet our client’s business needs. EY’s unique structure enables our financial services practice to work effectively on a cross-border basis:

- Moving swiftly to bring together the best teams to serve our clients, working together on key issues, and leveraging our strengths, capabilities and knowledge irrespective of geographies
- Providing seamless, consistent, high-quality services to our financial services clients globally
- Responding quickly and effectively to market developments that impact our clients
- Providing our clients access to our European perspective on current and emerging trends, industry issues and regulation

EY plays an active role in all of the most important Luxembourg industry bodies some of which consult with the CSSF on a regular basis.

For example, the EY Luxembourg Wealth and Asset Management Leader sits on the Board of Directors of the ALFI, and EY Real Estate and Private Equity Leaders chair the relevant alternative investment fund working groups. EY is the market leader in alternative investment funds in Luxembourg.

EY’s perspectives on Islamic finance shape the industry at a global level. Our publications include:

- World Islamic Banking Competitiveness Report 2016
- Fast growth, divergent paths
- The EY GCC wealth and asset management report 2015
- EY: a global market leader in Islamic finance
- New realities
- Fast growth, divergent paths

The World Islamic Banking Competitiveness Report 2016 aims to inspire and inform the business strategies of Islamic banks through specific, actionable insights. This leading publication on Islamic banking covers the major Islamic banks in the region and compares their performance to their conventional counterparts. It highlights trends across the key Islamic banking industry including key risks and factors affecting performance of Islamic banks.

EY has consistently been recognized by our peers as a leader in Islamic finance advisory services, receiving awards such as:

- Best Sharia Advisory Services Firm Award, Islamic Business & Finance 2015 Awards, CPI Financial 2015
- Best advisory provider on transactions, Financial Times & Mergermarket European M&A Awards 2014
- Best Islamic advisory firm, 2014: Euromoney Islamic Banking Award
- Best Islamic advisory firm, 2014: 8th International Takaful summit 2014
- Thought leadership award, 2013: 20th Annual World Islamic Banking Conference Awards, Bahrain
- ADIB - appreciation award 2013: First Annual Global Islamic Economy Summit, Dubai
- Thought leadership award, 2011: 18th Annual World Islamic Banking Conference Awards, Bahrain
- Best Islamic research, 2011/2010: CPI Financial Islamic Finance Awards, Dubai

EY Luxembourg

EY: a global market leader in Islamic finance

Since the foundation of the award-winning Islamic financial services group in the Kingdom of Bahrain, EY has played an active role in shaping the Islamic financial markets, creating a difference for our clients and the regulatory bodies. The Islamic financial services group is EY’s group of experts who specialize in rendering Islamic financial services to participants of Islamic and conventional financial organizations. EY’s Islamic financial services group, includes more than 100 professionals working in countries in the Middle East and Asia, Great Britain, Luxembourg and the Commonwealth of Independent States.

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- Best Islamic research, 2011/2010: CPI Financial Islamic Finance Awards, Dubai
Glossary

2010 Law on UCIs
Law of 17 December 2010 on undertakings for collective investment, as amended

€
EURO

AEOI
Automatic exchange of information

AIF
Alternative Investment Fund

AIFM Law
Law of 12 July 2013 on alternative investment fund managers, as amended

AIFM
Alternative Investment Fund Manager

AFIMD
Alternative Investment Fund Managers Directive

ALFI
Association of the Luxembourg Fund Industry

Million

BLC
Luxembourg Central Bank (Banque Central du Luxembourg)

BEPS
Base erosion and profit shifting

BRIC
Brazil, Russia, India and China

Commercial Company Law
Law of 10 August 1915 on commercial companies, as amended

CBI
OECD standard for automatic exchange of financial account information (also known as common reporting standard)

CSSF
Luxembourg’s commission for the supervision of the financial sector (Commission de Surveillance du Secteur Financier)

DAC 2

DAC 3

DTT
Double taxation treaty

EFSF
European Financial Stability Facility

€

ESMA
European Securities and Markets Authority

etc.
et cetera

EU
European Union

EUR

FATCA
Foreign Account Tax Compliance Act

FCP
Common fund (Fonds commun de placement)

FIAR
Fond d’investissement alternative reserve (Reserved alternative investment fund – RAIF)

GDP
Gross domestic product

GP
General partner

HNI
High net worth individuals

IFSB
Islamic Financial Service Board

ILM
International Islamic Liquidity Management Corporation

ISRA
Islamic lease

IOSCO
International Organization of Securities Commissions

Istibna
Sharia-compliant contract for product manufacturing with agreed delivery terms and price

LFT
Luxembourg for Finance, the agency for the development of the financial center

LuxSE
Luxembourg Stock Exchange (Bourse de Luxembourg)

m
Million

MarCo
Management company

MoU
Memoranda of understanding

MTF
Multilateral trading facilities

Murabaha
A form of credit sale under Sharia – i.e., cost plus profit financing contract

Musharakah
Islamic partnership financing contract

NAV
Net asset value

OECD
Organization for Economic Co-operation and Development

Parent-Subsidiary Directive
Directive 2003/123/EC on the common system of taxation applicable in the case of parent companies and subsidiaries of different Member States

Prospectus Directive

Prospectus Directive 2003/71/EC
Directive 2010/73/EU of the European Parliament and of the Council of 24 November 2010 amending Directives 2003/71/EC on the prospectus to be published when securities are offered to the public or admitted to trading and 2004/109/EC on the harmonization of transparency requirements in relation to information about issuers whose securities are admitted to trading on a regulated market

Prospectus Regulation

PSF
Professionals of the financial sector

RAIF
Reserved alternative investment fund (Fond d’investissement alternative reserve – RAIF)

S. à r.l.
Private limited liability company (Société à responsabilité limitée)

S.A.
Public limited company (Société anonyme)

S.C.A.
Partnership limited by shares (Société en commandite par actions)

S.C.S.
Limited partnership (Société en commandite simple)

Special limited partnership (Société en commandite spéciale) - also known as SLP

Securitization Law
The Law of 22 March 2004 on securitization, as amended

Sharia
Islamic law governed by the Holy Quran (Text of God), Sunnah (words and acts of the Prophet), Ijma (Consensus) and Ijma' (Interpretation) and Sunnah (Interpretation) and (words and acts of the Prophet),

SICAV
Investment company with variable capital (Société d’investissement à capital variable)

SIF
Specialized investment fund

SLP
Special limited partnership (Société en commandite spéciale) - also known as S.C.Sp

SOPARFI
Financial holding company (Société de participations financières)

SPF
Family wealth management company (Société de gestion de patrimoine familial)

STP
Special purpose vehicles

Sub
Islamic financial certificate, similar to a bond in which risk and reward are linked to the underlying assets

SV
Securitization vehicle

Trillion

Takaful
Islamic insurance

Transparency Directive

Directive 2010/73/EU of the European Parliament and of the Council of 24 November 2010 amending Directives 2003/71/EC on the prospectus to be published when securities are offered to the public or admitted to trading and 2004/109/EC on the harmonization of transparency requirements in relation to information about issuers whose securities are admitted to trading on a regulated market

UCI
Undertaking for collective investment

UCITS
Undertaking for collective investment in transferable securities

UN
United Nations

US$ United States Dollar

UV
Unitary value

VAT
Value added tax

WHT
Withholding tax
Your contacts

Jean-Michel Pacaud
Partner
Islamic Finance and Middle East Leader
+352 42 124 8570
jeanmichel.pacaud@lu.ey.com

Dietmar Klos
Partner
Financial Services Tax Leader
+352 42 124 7282
dietmar.klos@lu.ey.com

Zeeshan Ahmed
Director
Islamic Finance Expert
+352 42 124 8091
zeeshan.ahmed@lu.ey.com

Papa Saliou Diop
Director
Islamic Finance Expert
+352 42 124 8670
papasaliou.dio@ey.com

Ismael Hajjar
Senior Manager
International Tax Services
+971 4 706 756
ismael.hajjar@ae.ey.com

Omid Mohebati
Director
Tax Services, Islamic Finance Expert
+352 42 124 7043
omid.mohebati@lu.ey.com
About EY

EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

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